## 2004

# North Dakota <br> State Employee Compensation Report to the J oint House \& Senate Appropriations Committees 

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#### Abstract

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#### Abstract

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## INTRODUCTION

This report is provided as a resource describing and analyzing the compensation of North Dakota State Employees. The report focuses on "career service" employees.

North Dakota currently employs approximately 7,316 'regular' employees. This number does NOT include the University System. This number does not include temporary employees

Generally, the 7,316 employees is comprised of:

| 6,409 | Classified | Career or Civil Service employees under the jurisdiction <br> of HRMS Personnel System |
| ---: | :--- | :--- |
| 907 | Unclassified | Includes State Officials (Elected, Appointed, Deputies); <br> Legislative Council staff; ND Court System; Workforce <br> Safety \& Insurance; Dept of Commerce; Physicians; <br> Teachers; and other miscellaneous categories |

This report focuses on the compensation of the Classified or Career Service employees under the jurisdiction of the classification system administered by the Human Resource Management Services (HRMS) Division of the Office of Management and Budget. The North Dakota Class Evaluation System administered by HRMS provides a consistent basis for determining the relative value of jobs within state government and for comparing that value to the compensation for jobs outside of North Dakota state government.

## CLASSIFIED EMPLOYEE INFORMATION

The following tables provide a snapshot of facts and figures describing the classified workforce of the state. The first table describes an average employee over the years.

AVERAGE CLASSIFIED STATE EMPLOYEE

|  |  |  |  |  |  |  |  |  | $\begin{array}{c}\text { Years of } \\ \text { Age }\end{array}$ | $\begin{array}{c}\text { Years of } \\ \text { Service }\end{array}$ | $\begin{array}{c}\text { Annual } \\ \text { Salary }\end{array}$ | $\begin{array}{c}\text { Actual } \\ \text { Increase }\end{array}$ | Appropriated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | \(\left.\begin{array}{c}Compa- <br>

Ratio\end{array}\right]\)

## 6,409 Classified <br> Emolovees - Dec

*Included 1999 \& 2001 Market/Equity Fund Increases ( $\$ 5.4$ mill \& $\$ 5.0$ mill respectively)
**Included authorization for agencies to "selffund" additional 1.0\%

The following table details the averages by grade level.
\# EMPLOYEES AND AVERAGES BY GRADE

| Grade | Midpoint | \# Employees | Average |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Age | Yrs Service | Salary | Compa-Ratio |
| 1 | 14,580 | 1 | 43.1 | 17.1 | 1,196 | 0.98 |
| 2 | 16,032 | 0 |  |  |  |  |
| 3 | 17,640 | 81 | 53.0 | 9.4 | 1,414 | 0.96 |
| 4 | 19,404 | 159 | 43.9 | 10.3 | 1,562 | 0.97 |
| 5 | 21,348 | 472 | 46.8 | 10.3 | 1,643 | 0.92 |
| 6 | 23,472 | 519 | 46.9 | 11.6 | 1,804 | 0.92 |
| 7 | 25,824 | 773 | 46.6 | 13.2 | 2,153 | 0.97 |
| 8 | 28,404 | 597 | 47.5 | 15.9 | 2,390 | 1.01 |
| 9 | 31,296 | 493 | 41.3 | 10.6 | 2,608 | 0.90 |
| 10 | 34,092 | 750 | 44.6 | 12.4 | 2,661 | 0.94 |
| 11 | 37,824 | 816 | 46.0 | 12.3 | 2,951 | 0.94 |
| 12 | 41,964 | 883 | 45.0 | 14.3 | 3,351 | 0.96 |
| 13 | 46,512 | 368 | 45.5 | 15.1 | 3,863 | 1.00 |
| 14 | 50,556 | 278 | 47.3 | 18.0 | 4,307 | 1.02 |
| 15 | 57,066 | 121 | 49.8 | 16.8 | 4,986 | 1.05 |
| 16 | 63,156 | 18 | 51.5 | 20.0 | 5,494 | 1.04 |
| 17 | 69,888 | 16 | 49.7 | 22.0 | 6,082 | 1.04 |
| 18 | 77,328 | 2 | 52.7 | 18.8 | 6,444 | 1.02 |
| 19 | 85,500 | 2 | 46.2 | 22.3 | 6,532 | 0.92 |
| 20 | 94,608 | 0 |  |  |  |  |

There are 20 grades in the pay plan although there are no employees currently in grade 1 or 20 . $97 \%$ of classified employees are in grades 4 through 15.


SALARY DISTRIBUTION

| Classified Employee <br> Salary Distribution <br> up to | \# of <br> Employees | Percent |  |
| ---: | ---: | ---: | ---: |
| $\$ 10,000$ | - | $0.0 \%$ |  |
| $\$ 15,000$ to | $\$ 15,000$ | 11 | $0.2 \%$ |
| $\$ 20,000$ to | $\$ 25,000$ | 613 | $9.6 \%$ |
| $\$ 25,000$ to | $\$ 30,000$ | 1,157 | $18.1 \%$ |
| $\$ 30,000$ to | $\$ 35,000$ | 1,192 | $18.2 \%$ |
| $\$ 35,000$ to | $\$ 40,000$ | 790 | $19.2 \%$ |
| $\$ 40,000$ to | $\$ 45,000$ | 561 | $12.3 \%$ |
| $\$ 45,000$ to | $\$ 50,000$ | 358 | $5.8 \%$ |
| $\$ 50,000$ to | $\$ 55,000$ | 227 | $3.6 \%$ |
| $\$ 55,000$ to | $\$ 60,000$ | 103 | $1.5 \%$ |
| $\$ 60,000$ to | $\$ 65,000$ | 71 | $1.1 \%$ |
| $\$ 65,000$ to | $\$ 70,000$ | 63 | $1.0 \%$ |
| $\$ 70,000$ to | $\$ 75,000$ | 19 | $0.3 \%$ |
| $\$ 75,000$ to | $\$ 80,000$ | 11 | $0.2 \%$ |
| $\$ 80,000$ to | $\$ 85,000$ | 2 | $0.0 \%$ |
| $\$ 85,000$ to | $\$ 90,000$ | 2 | $0.0 \%$ |

- Over $46 \%$ of the classified workforce earns less than $\$ 30,000 / \mathrm{yr}$
- $22 \%$ of the classified workforce earns more than $\$ 40,000 / \mathrm{yr}$

These pay levels may be put further into context with some information regarding the education levels of the workforce:

- $82 \%$ of Classified Employees have formal education or trade school beyond high school
- $54 \%$ of Classified Employees have a bachelors degree or higher

In the North Dakota general workforce:

- $84 \%$ of workers have completed high school
- $22 \%$ have a bachelors degree or higher

One goal of a pay plan is to establish salary ranges that are competitive within the employment market. A second goal is to pay employees properly within the salary range based on individual value to the organization (performance, training, experience, etc). One issue facing North Dakota is that funds have not been available to distribute pay of existing employees through the ranges. Consistently, over $2 / 3$ of our employees have been paid in the lower half of their assigned salary range.


## TURNOVER INFORMATION

Turnover rates are often used to evaluate the workplace. Compensation is one employment factor that can affect turnover rates. Other working conditions, benefits, employee/management relations, personal opportunities, and personal issues such as family and spouse employment opportunities can also play a role at least as significant as pay in job retention.

Detailed analysis can identify certain occupations or other demographic segments with more significant turnover issues. The following tables show an overall rate of $8.4 \%$ but identify some specific segments of our workforce where turnover is a more significant issue.

| Turnover Rate Summaries |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Rate | \# Sep'ns |  | Avg \# E'ees |
| 2001 | 9.0\% |  | 571 | 6,333 |
| 2002 | 7.7\% |  | 509 | 6,587 |
| 3/2003-2/2004 | 8.4\% |  | 535 | 6,333 |
| * Excludes Inter-Agency Transfers - rate including transfers is $9.3 \%$ |  |  |  |  |
| Implementation of the ConnectND HR module has improved the capability to separate Inter-Agency Transfers when analyzing turnover information. |  |  |  |  |
| Percent of Total Turnover By Reason |  |  |  | The reasons people leave state employment show a steady increase in retirement which is consistent with overall workforce demographics. |
| Reason | 2001 | 2002 | 2003 |  |
| Involuntary | 10.5\% | 9.4\% | 12.1\% |  |
| Retirement | 14.4\% | 17.5\% | 22.2\% |  |
| Other Employment/Personal | 66.9\% | 66.4\% | 44.7\% |  |
| Health or No Reason | 8.2\% | 6.7\% | 20.9\% |  |

Although there is a reduction shown in resignations for 'Other Employment/Personal', it appears that may be offset by the increase in 'Health or No Reason'. Some resigning employees simply will not reveal their reasons or future plans.

Turnover rates by occupation are generally confirmed by agency observations of areas where recruiting is difficult. Agencies report that it's more and more difficult to find well-qualified administrative support staff. Educational positions are difficult to fill. Medical/Health occupations continue to see high demand. Custodial \& Food Service have shown a significant increase from 2002 to 2003. Lower turnover rates showing up in Information

| Turnover Rate by Occupation |  |  |  |
| :---: | :---: | :---: | :---: |
| Occupation | 2001 | 2002 | 2003 |
| Admin Support | 9.1\% | 8.2\% | 9.7\% |
| Info Tech | 7.8\% | 6.0\% | 6.0\% |
| Misc Admin | 7.6\% | 7.6\% | 6.6\% |
| Education | 9.6\% | 13.2\% | 9.3\% |
| Engineering | 5.3\% | 3.6\% | 4.7\% |
| Medical/Health | 9.1\% | 10.7\% | 13.6\% |
| Social Services | 11.6\% | 9.9\% | 10.1\% |
| Public Safety | 10.2\% | 7.3\% | 8.3\% |
| Natl Res/Agric | 5.3\% | 2.5\% | 4.3\% |
| Custodial \& Food Svc | 12.4\% | 6.6\% | 20.7\% |
| Labor/Trades | 6.5\% | 5.2\% | 6.0\% | Technology and Engineering occupations is probably due to aggressive salary administration triggered by high demand in those occupations for a number of years.

Finally, when turnover occurs in terms of years of service gives us further clues of what issues might exist. A very large portion (nearly $50 \%$ ) of our total turnover occurs with employees who have less than 5 years of service.

Especially noteworthy is the rate of $27 \%$ for employees with 1-2 years of service; in other words, we lose over $1 / 4$ of our employees between their 1 and 2 year anniversaries!

The rate reduces significantly retirement plan is most likely a significant factor in keeping turnover low among those employees once they pass 5 years of service.

Obviously then, turnover increases dramatically as employees with 30 and over 40 years of service qualify for retirement.

## RETIREMENT PROJECTIONS

A few basic projections done the ND Public Employees Retirement System in March of this year showed that just over 6\% of current employees are eligible for 'Normal' or 'Rule of 85 ' retirement. Another $15 \%$ meet requirements for early retirement.

Those same projections advanced to March 2007 showed 13\% of current employees eligible for 'Normal' or 'Rule of 85 ' retirement. Another 19\% would meet requirements for early retirement at that time.

The aging 'Baby Boomer' workforce impacting employment throughout the country is also being felt in North Dakota.

The following table compares salary increases appropriated for classified state employees with Market Increases reported through annual Salary Budget Surveys conducted by World at Work (formerly the American Compensation Ass'n) and with the annual reported CPI increase.

| Salary Increase History |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Date | Amount | Specific Provisions | Mkt Inc * | CPI |
| 7/1/83 | 2\% | Ret Cont'n in lieu of salary increase | 6.8\% | 3.2\% |
| 5/1/84 | \$60/mo | Not appropriated but allowed by Governor within available agency funds |  |  |
| 7/1/84 | 2\% | Ret Cont'n in lieu of salary increase | 6.4\% | 4.3\% |
| 4/1/85 | 5.50\% | Minimum increase of \$50 | 6.2\% | 3.6\% |
| 7/1/86 | 4\% | Minimum increase of \$50 | 5.7\% | 1.9\% |
| 7/1/87 | 0\% |  | 5.0\% | 3.6\% |
| 7/1/88 | 0\% |  | 5.1\% | 4.1\% |
| 7/1/89 | 7.10\% | Minimum increase of \$50 | 5.2\% | 4.8\% |
| 7/1/90 | 0\% |  | 5.4\% | 5.4\% |
| 7/1/91 | 4\% | Minimum increase of \$50 | 5.0\% | 4.2\% |
| 7/1/92 | \$40/mo | Averaged approximately 2\% | 4.6\% | 3.0\% |
| 7/1/93 | \$60/mo | Averaged approximately 3.2\% | 4.2\% | 3.0\% |
| 7/1/94 | 3\% |  | 4.0\% | 2.6\% |
| 7/1/95 | 2\% |  | 3.9\% | 2.8\% |
| 7/1/96 | 3\% | 2\% across the board; $1 \%$ for performance, range compression, \& equity | 4.0\% | 3.0\% |
| 7/1/97 | 3\% | $\$ 30$ across the board; remainder of $3 \%$ appropriation based on merit \& equity | 4.1\% | 2.3\% |
| 7/1/98 | 3\% | Same as 1997 | 4.2\% | 1.6\% |
| 7/1/99 | 2\% | \$35 across the board; remainder of 2\% appropriation based on merit \& equity | 4.2\% | 2.2\% |
| 7/1/00 | 2\% | $\$ 35$ across the board; remainder of $2 \%$ appropriation based on merit \& equity (additional $1 \%$ allowed with funding from existing appropriations) | 4.4\% | 3.4\% |
| 7/1/01 | 3\% | \$35 across the board; remainder of 3\% appropriation based on merit \& equity | 4.4\% | 2.8\% |
| 7/1/02 | 2\% | $\$ 35$ across the board; remainder of $2 \%$ appropriation based on merit \& equity | 3.7\% | 1.6\% |
| 7/1/03 | 0 |  | 3.4\% | 2.3\% |
| 7/1/04 | 0 |  | 3.4\% | 3.2\% |
| Average in last 10 yrs | 2.0\% |  | 4.0\% | 2.5\% |

* Mkt Increase data from annual surveys by World at Work


## SALARY SURVEY

Salary survey information is obtained from two sources. North Dakota participates with 26 other states in the Central States Compensation Association. The CSCA is a consortium formed to lessen the burden of states surveying each other and to ensure and improve the quality of salary survey information.

North Dakota focuses on the following 10 state governments for a comparative employment Market:

Colorado
Minnesota
Nebraska
Wyoming
lowa
Missouri
Oklahoma

Kansas
Montana
South Dakota

The second source is Job Service North Dakota through Occupational Employment Surveys.

Data from both of these sources provide the basis for the following payline charts. Specific data from the two surveys are shown in Appendix 1 - CSCA and in Appendix 2 - Job Service ND.

The following payline charts show comparisons of State Classified pay, Salary Range Midpoints, and Employment Market pay.

Chart 1 - Shows the relationship of average salaries, salary range midpoints, and the employment market as of December 2004.

Chart 2 - Shows the same information as Chart 1 but 'zooms' in on grades $4-15$ to show more detail. $97 \%$ of classified employees are in grades $4-15$.

- Average Salaries are lagging market pay ranging from 14 to over $30 \%$
- Classified Midpoints are behind market pay by 17 to $30 \%$

Chart 3 - Shows where the midpoints should be to maintain a relationship of $95 \%$ of market pay

- Salary ranges need to be moved from 10 to $24 \%$

Chart 4 - Shows that IF the midpoints are restored to $95 \%$ of market, average salaries would range from about $8 \%$ to $24 \%$ below the midpoints.

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December 2004


December 2004


December 2004


December 2004

## BENEFITS

Another significant component of employee compensation is the fringe benefit package. The CSCA includes benefits in the association's annual survey. Generally, the comparisons focus on the cost of benefits to the employer. Quality of benefits, especially insurances, is extremely difficult if not impossible to compare due to all the variables in coverage options. In general, North Dakota's benefit package is competitive. The following tables compare benefits among the states.
"Table 36 - Central States Regional Total Compensation Analysis (Classified Only)" is taken from the CSCA Benefit Survey Report. The table calculates a 'Total Compensation' value for each state based on the reported average salary for the respective state classified employees and calculates leave based on a 5 year employee. The analysis calculates the hourly value for each benefit and includes that in a Total Compensation value.
Table 36 - Central States Regional Total Compensation Analysis (Classified Only)

| State | Average Salary | Vacation Hours | Sick Hours | Holiday Hours | Health | Insurance |  | Life | Retirement | Social Security | Total Benefit | $\% \text { of }$Salary | Total Comp'n |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Dental | Vision |  |  |  |  |  |  |
| COLORADO <br> per hour | \$45,425.00 | 120 | 80 | 80 | \$326.46 | \$16.26 |  | \$0.14 | 10.15\% |  | \$7.17 | 32.82\% | \$29.01 |
|  | \$21.84 | \$1.26 | \$0.84 | \$0.84 | \$1.88 | \$0.09 |  | \$0.03 | \$2.22 |  |  |  |  |
| IOWA <br> per hour | \$45,545.00 | 120 | 144 | 88 | \$687.86 | \$20.19 |  | \$0.23 | 5.75\% | 6.20\% | \$10.46 | 47.77\% | \$32.36 |
|  | \$21.90 | \$1.26 | \$1.52 | \$0.93 | \$3.97 | \$0.12 |  | \$0.05 | \$1.26 | \$1.36 |  |  |  |
| KANSAS <br> per hour | \$32,139.00 | 120 | 96 | 80 | \$513.57 | \$21.72 |  | \$0.42 | 4.87\% | 6.20\% | \$7.09 | 45.91\% | \$22.55 |
|  | \$15.45 | \$0.89 | \$0.71 | \$0.59 | \$2.96 | \$0.13 |  | \$0.10 | \$0.75 | \$0.96 |  |  |  |
| MINNESOTA <br> per hour | \$44,621.00 | 130 | 104 | 88 | \$848.39 | \$19.10 |  |  | 4.00\% | 6.20\% | \$10.52 | 49.03\% | \$31.97 |
|  | \$21.45 | \$1.34 | \$1.07 | \$0.91 | \$4.89 | \$0.11 |  |  | \$0.86 | \$1.33 |  |  |  |
| MISSOURI <br> per hour | \$29,477.00 | 120 | 120 | 96 | \$703.00 |  |  | \$0.49 | 10.64\% | 6.20\% | \$8.85 | 62.41\% | \$23.02 |
|  | \$14.17 | \$0.82 | \$0.82 | \$0.65 | \$4.06 |  |  | \$0.11 | \$1.51 | \$0.88 |  |  |  |
| MONTANA <br> per hour | \$32,524.00 | 120 | 96 | 84 | \$511.00 | \$28.60 |  | \$0.23 | 6.90\% | 6.20\% | \$7.47 | 47.77\% | \$23.11 |
|  | \$15.64 | \$0.90 | \$0.72 | \$0.63 | \$2.95 | \$0.17 |  | \$0.05 | \$1.08 | \$0.97 |  |  |  |
| NEBRASKA <br> per hour | \$33,877.00 | 120 | 112 | 96 | \$785.16 |  |  | \$0.14 | 6.75\% | 6.20\% | \$9.24 | 56.73\% | \$25.53 |
|  | \$16.29 | \$0.94 | \$0.88 | \$0.75 | \$4.53 |  |  | \$0.03 | \$1.10 | \$1.01 |  |  |  |
| NORTH DAKOTA | \$32,600.00 | 120 | 96 | 84 | \$489.00 |  |  | \$0.19 | 4.12\% | 6.20\% | \$6.74 | 43.02\% | \$22.41 |
| per hour | \$15.67 | \$0.90 | \$0.72 | \$0.63 | \$2.82 |  |  | \$0.04 | \$0.65 | \$0.97 |  |  |  |
| OKLAHOMA <br> per hour | \$29,963.00 | 144 | 120 | 80 | \$858.74 |  |  | \$0.24 | 10.00\% | 6.20\% | \$9.73 | 67.51\% | \$24.13 |
|  | \$14.41 | \$1.00 | \$0.83 | \$0.55 | \$4.95 |  |  | \$0.06 | \$1.44 | \$0.89 |  |  |  |
| SOUTH DAKOTA <br> per hour | \$31,424.00 | 120 | 112 | 92 | \$407.32 |  |  | \$0.21 | 6.00\% | 6.20\% | \$6.59 | 43.65\% | \$21.70 |
|  | \$15.11 | \$0.87 | \$0.81 | \$0.67 | \$2.35 |  |  | \$0.05 | \$0.91 | \$0.94 |  |  |  |
| WYOMING <br> per hour | \$36,106.00 | 120 | 96 | 72 | \$828.29 | \$10.74 |  | \$0.29 | 11.25\% | 6.20\% | \$10.34 | 59.57\% | \$27.70 |
|  | \$17.36 | \$1.00 | \$0.80 | \$0.60 | \$4.78 | \$0.06 |  | \$0.07 | \$1.95 | \$1.08 |  |  |  |
| Avg per Hour = | \$17.21 | $\begin{array}{r} \$ 1.02 \\ 123 \end{array}$ | \$0.88 107 | $\begin{array}{r} \$ 0.71 \\ 85 \end{array}$ | $\begin{array}{r} \$ 3.65 \\ 633 \end{array}$ | $\begin{array}{r} \$ 0.11 \\ 19 \end{array}$ | $\begin{aligned} & 0 \\ & 0 \end{aligned}$ | $\begin{gathered} \$ 0.06 \\ \$ 0.26 \end{gathered}$ | $\begin{array}{r}  \\ \$ 1.25 \\ \$ \quad 0.07 \end{array}$ | $\begin{array}{r} \$ 1.04 \\ \$ \quad 0.06 \end{array}$ | \$8.56 | \$0.51 | \$25.77 |

For our standard 10 -state employment market, the Total Compensation values range from $\$ 21.70 / \mathrm{hr}$ in South Dakota to $\$ 32.36 / \mathrm{hr}$ in lowa. The overall average Total Compensation is $\$ 25.77$. North Dakota's value is $\$ 22.41$ ( $14.9 \%$ below the average). If we include the additional $1 \%$ retirement contribution for retiree health insurance, North Dakota's value increases to $\$ 22.57$ ( $14.2 \%$ below the average). If we further include the $4 \%$ contribution made by the State on behalf of the employee, the value is $\$ 23.20$ ( $11.1 \%$ below the average).

The following table provides a further detailed look at health insurance premiums paid by the ten states in our employment market. The health plans in various states include many variables and ranges of plan options making comparisons such as this very complex. The focus of the table is to compare the premiums (or range of premiums) paid by each state.

|  | Estimated | Single Premium Split |  |  |  | Estimated Total FAMILY Premium | Family Premium Split |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State | Total SINGLE Premium | Employer Portion |  | Employee Portion |  |  | Employer Portion |  | Employee Portion |  |  |
| CO | \$261-\$283 | 57\% | \$156-\$156 | 43\% | \$105-\$127 | \$673-\$740 | 70\% | \$326-\$326 | 30\% | \$347 | - \$414 |
| IA | \$287-\$431 | 100\% | \$287-\$431 | 0\% | \$0-\$0 | \$688-\$1,008 | 86\% | \$688-\$778 | 14\% |  | - \$230 |
| KS | \$326-\$357 | 90\% | \$307-\$308 | 10\% | \$19-\$50 | \$916-\$1,000 | 54\% | \$514-\$514 | 46\% | \$402 | \$487 |
| MN | \$320-\$320 | 100\% | \$320-\$320 | 0\% | \$0 | \$942-\$942 | 90\% | \$848-\$848 | 10\% | \$93 | \$93 |
| MO | \$316-\$409 | 86\% | \$281-\$342 | 14\% | \$35-\$67 | \$934-\$1,236 | 74\% | \$703-\$910 | 26\% | \$231 | \$326 |
| MT | \$328-\$365 | 100\% | \$328-\$365 | 0\% | \$0-\$0 | \$572-\$628 | 89\% | \$511-\$560 | 11\% | \$61 | \$68 |
| NE | \$280-\$306 | 79\% | \$221-\$241 | 21\% | \$59-\$64 | \$994-\$1,085 | 79\% | \$785-\$857 | 21\% | \$209 | - \$228 |
| OK | \$371-\$372 | 100\% | \$371-\$371 | 0\% | \$0-\$0 | \$916 \$1,037 | 88\% | \$859-\$859 | 12\% | \$57 | - \$178 |
| SD | \$407-\$407 | 100\% | \$407-\$407 | 0\% | - \$0 | \$615-\$693 | 62\% | \$407 - \$407 | 38\% | \$208 | - \$286 |
| WY | \$400 - \$400 | 93\% | \$372-\$372 | 7\% | \$28-\$28 | \$1,200 - \$1,200 | 69\% | \$828-\$828 | 31\% | \$372 | - \$372 |
| Avg | \$330-\$365 | 91\% | \$305 - \$331 | 9\% | \$31-\$34 | \$845-\$957 | 76\% | \$647-\$689 | 24\% | \$198 | - \$268 |
| ND * | \$230 | 100\% | \$230 | 0\% | \$0 | \$568 | 100\% | \$568 | 0\% |  | \$0 |

Observations:

## Single Plan

- The average premium ranges from $\$ 330-\$ 365$; the lowest is a CO plan at $\$ 261$
- States average $91 \%$ of the premium with average employer cost ranging from \$305-\$331
- Employees average 9\% of the premium with the average employee cost ranging from \$31-\$34
- ND pays $\$ 230$ per month for $100 \%$ of the premium; less than the average minimum of $\$ 305$ paid by states
- Only 2 states contribute less than ND for the minimum employee only plan; CO @ \$156 (57\%) and NE @ \$221 (70\%)


## Family Plan

- The average premium ranges from $\$ 845-\$ 957$; the lowest is a MT plan at $\$ 572$
- ND is the only state paying $100 \%$ of the premium
- States average $76 \%$ of the premium with employer cost ranging from $\$ 326-\$ 910$
- Employees average $24 \%$ of the premium with the average employee cost ranging from \$198-\$268
- ND pays $\$ 568$ per month for $100 \%$ of the premium
- 4 states contribute less than ND for the minimum family plan


## North Dakota's 100\% premium is less than the average $\mathbf{7 6 \%}$ premium paid by the survey states.

## OBSERVATIONS/CONCLUSIONS

- With no salary range movement and little salary increase activity this biennium, the State has continued to fall further behind employment market pay
- Both Salary Ranges and Average pay levels are far below market averages
- Fringe Benefit package which has been a key to retaining and recruiting is competitive but not a market leader
- The State must strive to maintain competitive salary ranges
- The State must strive to advance employees into/through their ranges with training and experience
- Distribute salary increases strategically to address inequities among employees and between agencies in order to maximize available funds


## APPENDIX

CENTRAL STATES COMPENSATION ASSOCIATION 2004

| Cls Code | Match Title | \# Ee's | Salary Range |  |  | Average | Median | State | Difference |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Min | Mid | Max |  |  |  | Avg | Median | Mdpt-Avg |
| CL0032 | Office Assistant II | 6089 | 19,517 | 24,161 | 28,784 | 23,582 | 21,720 | 10-State |  |  |  |
|  |  | 83 | 14,556 | 19,404 | 21,828 | 19,008 | 18,480 | ND | -24.1\% | -17.5\% | -21.5\% |
| CL0033 | Office Assistant III | 4094 | 18,779 | 23,214 | 27,628 | 22,681 | 21,180 | 10-State |  |  |  |
|  |  | 167 | 16,008 | 21,348 | 26,688 | 20,408 | 19,884 | ND | -11.1\% | -6.5\% | -6.2\% |
| CL0041 | Administrative Assistant I | 1248 | 26,176 | 33,686 | 40,813 | 33,247 | 33,717 | 10-State |  |  |  |
|  |  | 193 | 17,604 | 23,472 | 29,340 | 22,302 | 22,260 | ND | -49.1\% | -51.5\% | -41.6\% |
| CL0043 | Administrative Assistant III | 1417 | 28,717 | 36,245 | 43,662 | 37,087 | 31,848 | 10-State |  |  |  |
|  |  | 74 | 21,300 | 28,404 | 35,508 | 30,048 | 30,534 | ND | -23.4\% | -4.3\% | -30.6\% |
| CL0115 | Computer Prod Operator II | 146 | 24,564 | 30,806 | 36,877 | 30,111 | 27,569 | 10-State |  |  |  |
|  |  | 5 | 19,368 | 25,824 | 32,280 | 28,812 | 28,392 | ND | -4.5\% | 2.9\% | -16.6\% |
| CL0125 | Computer Operations Mgr | 54 | 41,245 | 52,491 | 63,432 | 59,012 | 58,311 | 10-State |  |  |  |
|  |  | 1 | 31,476 | 41,964 | 52,452 | 45,000 | 45,000 | ND | -31.1\% | -29.6\% | -40.6\% |
| CL0138 | Directors, Software Dev/ Telecomm/Cmptr Sys/Info Mgmt-DHS | 74 | 61,468 | 76,876 | 92,083 | 82,206 | 80,589 | 10-State |  |  |  |
|  |  | 4 | 47,364 | 63,156 | 78,948 | 70,632 | 70,128 | ND | -16.4\% | -14.9\% | -30.2\% |
| CL0142 | Programmer Analyst II | 1024 | 33,332 | 42,446 | 51,234 | 41,632 | 40,720 | 10-State |  |  |  |
|  |  | 30 | 31,476 | 41,964 | 52,452 | 39,975 | 40,332 | ND | -4.1\% | -1.0\% | 0.8\% |
| CL0143 | Programmer Analyst III | 813 | 42,584 | 53,579 | 64,371 | 56,154 | 55,361 | 10-State |  |  |  |
|  |  | 55 | 34,884 | 46,512 | 58,140 | 46,874 | 46,944 | ND | -19.8\% | -17.9\% | -20.7\% |
| CL0144 | Sr Programmer Analyst | 296 | 48,420 | 61,472 | 74,321 | 65,722 | 64,235 | 10-State |  |  |  |
|  |  | 32 | 37,920 | 50,556 | 63,192 | 53,585 | 53,712 | ND | -22.7\% | -19.6\% | -30.0\% |
| CL0150 | DB Design Analyst III | 800 | 45,811 | 58,346 | 70,610 | 61,666 | 60,642 | 10-State |  |  |  |
|  |  | 4 | 37,920 | 50,556 | 63,192 | 55,476 | 55,698 | ND | -11.2\% | -8.9\% | -22.0\% |
| CL0157 | Telecomm Tech II | 169 | 30,085 | 36,985 | 43,651 | 36,943 | 39,362 | 10-State |  |  |  |
|  |  | 5 | 25,572 | 34,092 | 42,612 | 36,780 | 35,280 | ND | -0.4\% | -11.6\% | -8.4\% |
| CL0162 | Tech Support Spec II | 1152 | 40,216 | 51,337 | 62,188 | 54,205 | 55,513 | 10-State |  |  |  |
|  |  | 4 | 34,884 | 46,512 | 58,140 | 48,813 | 48,372 | ND | -11.0\% | -14.8\% | -16.5\% |
| CL0163 | Tech Support Spec III | 304 | 51,988 | 66,385 | 80,602 | 70,072 | 71,654 | 10-State |  |  |  |
|  |  | 9 | 37,920 | 50,556 | 63,192 | 56,603 | 56,640 | ND | -23.8\% | -26.5\% | -38.6\% |
| CL0169 | Telecomm Analyst II | 840 | 36,191 | 46,413 | 56,350 | 46,763 | 45,343 | 10-State |  |  |  |
|  |  | 15 | 31,476 | 41,964 | 52,452 | 43,308 | 44,604 | ND | -8.0\% | -1.7\% | -11.4\% |
| CL0174 | Computer \& Network Sp II | 1265 | 35,862 | 45,562 | 54,967 | 45,434 | 44,502 | 10-State |  |  |  |
|  |  | 20 | 28,368 | 37,824 | 47,280 | 34,798 | 33,536 | ND | -30.6\% | -32.7\% | -20.1\% |
| CL0175 | Computer \& Network Sp III | 532 | 40,622 | 51,943 | 63,062 | 55,933 | 55,734 | 10-State |  |  |  |
|  |  | 13 | 34,884 | 46,512 | 58,140 | 44,010 | 45,252 | ND | -27.1\% | -23.2\% | -20.3\% |
| CL0194 | Info Sys Security Analyst | 888 | 38,323 | 51,030 | 63,738 | 50,473 | 45,631 | 10-State |  |  |  |
|  |  | 2 | 31,476 | 41,964 | 52,452 | 46,188 | 46,188 | ND | -9.3\% | 1.2\% | -20.3\% |
| CL0211 | Account Technician I | 821 | 21,388 | 26,602 | 31,794 | 25,788 | 24,394 | 10-State |  |  |  |
|  |  | 19 | 16,008 | 21,348 | 26,688 | 20,983 | 21,420 | ND | -22.9\% | -13.9\% | -20.8\% |
| CL0222 | Accounting/Budget Specialist II | 721 | 29,825 | 37,143 | 44,279 | 37,836 | 37,160 | 10-State |  |  |  |
|  |  | 17 | 25,572 | 34,092 | 42,612 | 32,549 | 32,474 | ND | -16.2\% | -14.4\% | -11.0\% |
| CL0225 | Accounting Manager II | 163 | 52,134 | 66,086 | 81,196 | 68,677 | 66,490 | 10-State |  |  |  |
|  |  | 16 | 42,792 | 57,060 | 71,328 | 60,140 | 60,468 | ND | -14.2\% | -10.0\% | -20.4\% |
| CL0242 | Auditor II | 309 | 31,902 | 40,101 | 48,025 | 38,147 | 36,438 | 10-State |  |  |  |
|  |  | 33 | 28,368 | 37,824 | 47,280 | 34,150 | 33,516 | ND | -11.7\% | -8.7\% | -0.9\% |
| CL0243 | Auditor III | 291 | 33,012 | 41,743 | 50,167 | 41,071 | 41,377 | 10-State |  |  |  |
|  |  | 33 | 31,476 | 41,964 | 52,452 | 39,461 | 38,460 | ND | -4.1\% | -7.6\% | 2.1\% |
| CL0251 | Asst Exec Budget Analyst | 65 | 43,793 | 55,503 | 66,878 | 54,462 | 53,642 | 10-State |  |  |  |
|  |  | 3 | 37,920 | 50,556 | 63,192 | 56,244 | 57,900 | ND | 3.2\% | 7.4\% | -7.7\% |
| CL0302 | Collections Officer II | 126 | 26,148 | 31,530 | 36,783 | 30,034 | 27,219 | 10-State |  |  |  |
|  |  | 3 | 21,300 | 28,404 | 35,508 | 26,683 | 26,988 | ND | -12.6\% | -0.9\% | -5.7\% |
| CL0311 | Compliance Officer I | 608 | 26,309 | 32,888 | 39,402 | 31,651 | 31,340 | 10-State |  |  |  |
|  |  | 4 | 25,572 | 34,092 | 42,612 | 35,279 | 35,388 | ND | 10.3\% | 11.4\% | 7.2\% |
| CL0402 | Financial Institutions Examiner II | 108 | 35,033 | 45,992 | 56,629 | 44,529 | 42,598 | 10-State |  |  |  |
|  |  | 4 | 31,476 | 41,964 | 52,452 | 37,095 | 36,960 | ND | -20.0\% | -15.3\% | -6.1\% |
| CL0410 | Loss Control Analyst | 123 | 32,948 | 42,541 | 51,786 | 41,006 | 38,147 | 10-State |  |  |  |
|  |  | 2 | 31,476 | 41,964 | 52,452 | 35,232 | 35,232 | ND | -16.4\% | -8.3\% | 2.3\% |
| CL0421 | Grants \& Contracts Officer I | 749 | 32,247 | 41,617 | 50,987 | 41,794 | 38,303 | 10-State |  |  |  |
|  |  | 5 | 25,572 | 34,092 | 42,612 | 31,881 | 32,892 | ND | -31.1\% | -16.5\% | -22.6\% |
| CL0442 | Customer Service Spec | 1278 | 26,224 | 32,896 | 39,414 | 31,882 | 29,145 | 10-State |  |  |  |
|  |  | 86 | 25,572 | 34,092 | 42,612 | 29,142 | 28,494 | ND | -9.4\% | -2.3\% | 6.5\% |
| CL0443 | Customer Service Cons | 589 | 28,251 | 35,615 | 42,838 | 34,958 | 32,394 | 10-State |  |  |  |
|  |  | 57 | 28,368 | 37,824 | 47,280 | 34,183 | 33,816 | ND | -2.3\% | 4.2\% | 7.6\% |
| CL0446 | Customer Service Mgr | 220 | 35,685 | 45,172 | 54,372 | 45,262 | 43,448 | 10-State |  |  |  |
|  |  | 9 | 37,920 | 50,556 | 63,192 | 46,276 | 44,328 | ND | 2.2\% | 2.0\% | 10.5\% |

CENTRAL STATES COMPENSATION ASSOCIATION 2004

| Cls Code | Match Title | \# Ee's | Salary Range |  |  | Average | Median | State | Difference |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Min | Mid | Max |  |  |  | Avg | Median | Mdpt-Avg |
| CL0455 | Policyholder Clms Invest | 63 | 34,499 | 44,420 | 54,014 | 43,612 | 41,240 | 10-State |  |  |  |
|  |  | 1 | 21,300 | 28,404 | 35,508 | 32,329 | 32,329 | ND | -34.9\% | -27.6\% | -53.5\% |
| CL0460 | Ins Co Financial Analyst | 20 | 30,285 | 41,375 | 52,020 | 42,692 | 39,024 | 10-State |  |  |  |
|  |  | 1 | 28,368 | 37,824 | 47,280 | 39,480 | 39,480 | ND | -8.1\% | 1.2\% | -12.9\% |
| CL0462 | Ins Co Examiner | 61 | 35,687 | 48,069 | 60,061 | 50,671 | 50,899 | 10-State |  |  |  |
|  |  | 1 | 25,572 | 34,092 | 42,612 | 35,700 | 35,700 | ND | -41.9\% | -42.6\% | -48.6\% |
| CL0556 | Benefit Prog Admin | 737 | 30,701 | 40,975 | 51,248 | 40,843 | 39,013 | 10-State |  |  |  |
|  |  | 3 | 31,476 | 41,964 | 52,452 | 38,424 | 38,856 | ND | -6.3\% | -0.4\% | 2.7\% |
| CL0606 | State Procurement Officer II | 820 | 33,189 | 42,049 | 50,611 | 41,521 | 40,322 | 10-State |  |  |  |
|  |  | 1 | 31,476 | 41,964 | 52,452 | 42,864 | 42,864 | ND | 3.1\% | 5.9\% | 1.1\% |
| CL0701 | Legal Assistant I | 1443 | 24,574 | 31,424 | 38,274 | 31,578 | 30,879 | 10-State |  |  |  |
|  |  | 4 | 19,368 | 25,824 | 32,280 | 26,927 | 26,550 | ND | -17.3\% | -16.3\% | -22.3\% |
| CL0801 | Human Resource Tech I | 1447 | 23,908 | 30,715 | 37,288 | 30,687 | 29,075 | 10-State |  |  |  |
|  |  | 6 | 21,300 | 28,404 | 35,508 | 25,802 | 25,842 | ND | -18.9\% | -12.5\% | -8.0\% |
| CL0803 | Human Resource Ofcr I | 967 | 30,767 | 38,971 | 46,878 | 40,363 | 37,565 | 10-State |  |  |  |
|  |  | 6 | 28,368 | 37,824 | 47,280 | 37,699 | 36,298 | ND | -7.1\% | -3.5\% | -6.7\% |
| CL0804 | Human Resource Ofor II | 741 | 38,030 | 49,669 | 60,939 | 51,092 | 51,563 | 10-State |  |  |  |
|  |  | 13 | 34,884 | 46,512 | 58,140 | 42,862 | 42,732 | ND | -19.2\% | -20.7\% | -9.8\% |
| CL0806 | Human Resource Director II | 397 | 46,997 | 60,716 | 75,008 | 62,876 | 57,424 | 10-State |  |  |  |
|  |  | 2 | 42,792 | 57,060 | 71,328 | 58,296 | 58,296 | ND | -7.9\% | 1.5\% | -10.2\% |
| CL0807 | Class \& Comp Manager | 213 | 49,651 | 63,335 | 78,050 | 67,110 | 66,789 | 10-State |  |  |  |
|  |  | 1 | 37,920 | 50,556 | 63,192 | 56,016 | 56,016 | ND | -19.8\% | -19.2\% | -32.7\% |
| CL0818 | Training Officer I | 1041 | 30,724 | 38,744 | 46,570 | 40,107 | 39,095 | 10-State |  |  |  |
|  |  | 1 | 25,572 | 34,092 | 42,612 | 31,920 | 31,920 | ND | -25.6\% | -22.5\% | -17.6\% |
| CL0823 | Public Information Specialist III | 900 | 33,587 | 42,791 | 51,689 | 42,681 | 40,601 | 10-State |  |  |  |
|  |  | 12 | 28,368 | 37,824 | 47,280 | 39,352 | 38,154 | ND | -8.5\% | -6.4\% | -12.8\% |
| CL0835 | Ins/Form Rate Analyst II | 71 | 33,293 | 42,580 | 51,609 | 42,103 | 41,501 | 10-State |  |  |  |
|  |  | 3 | 28,368 | 37,824 | 47,280 | 38,208 | 36,683 | ND | -10.2\% | -13.1\% | -11.3\% |
| CL0902 | Research Analyst II | 175 | 32,587 | 41,227 | 49,609 | 42,267 | 42,566 | 10-State |  |  |  |
|  |  | 4 | 25,572 | 34,092 | 42,612 | 31,047 | 31,734 | ND | -36.1\% | -34.1\% | -24.0\% |
| CL1206 | Library Associate II | 242 | 23,539 | 28,741 | 33,944 | 29,513 | 28,049 | 10-State |  |  |  |
|  |  | 2 | 19,368 | 25,824 | 32,280 | 25,332 | 25,332 | ND | -16.5\% | -10.7\% | -14.3\% |
| CL1212 | Librarian II | 816 | 30,603 | 38,642 | 46,499 | 38,351 | 37,153 | 10-State |  |  |  |
|  |  | 4 | 28,368 | 37,824 | 47,280 | 31,524 | 31,524 | ND | -21.7\% | -17.9\% | -1.4\% |
| CL1213 | Librarian III | 560 | 39,176 | 49,746 | 60,317 | 54,022 | 57,928 | 10-State |  |  |  |
|  |  | 3 | 34,884 | 46,512 | 58,140 | 37,008 | 36,636 | ND | -46.0\% | -58.1\% | -16.1\% |
| CL1232 | Museum Specialist II | 55 | 28,626 | 35,728 | 42,468 | 34,945 | 32,163 | 10-State |  |  |  |
|  |  | 4 | 25,572 | 34,092 | 42,612 | 30,624 | 30,894 | ND | -14.1\% | -4.1\% | -2.5\% |
| CL1242 | Historian II | 62 | 30,575 | 38,654 | 46,515 | 38,358 | 36,105 | 10-State |  |  |  |
|  |  | 2 | 25,572 | 34,092 | 42,612 | 31,332 | 31,332 | ND | -22.4\% | -15.2\% | -12.5\% |
| CL1604 | Asst Dir, P/S Educ Prgms | 401 | 37,688 | 47,837 | 57,986 | 49,933 | 47,749 | 10-State |  |  |  |
|  |  | 9 | 34,884 | 46,512 | 58,140 | 41,955 | 40,704 | ND | -19.0\% | -17.3\% | -7.4\% |
| CL2004 | Engineering Tech IV | 1581 | 26,272 | 32,763 | 39,050 | 33,732 | 29,524 | 10-State |  |  |  |
|  |  | 69 | 25,572 | 34,092 | 42,612 | 35,652 | 35,676 | ND | 5.4\% | 17.2\% | 1.1\% |
| CL2015 | Transportation Project Manager | 1199 | 30,282 | 37,932 | 45,336 | 39,945 | 36,307 | 10-State |  |  |  |
|  |  | 29 | 28,368 | 37,824 | 47,280 | 38,220 | 39,240 | ND | -4.5\% | 7.5\% | -5.6\% |
| CL2016 | Transportation Project Sr Manage | 579 | 33,847 | 43,293 | 52,739 | 46,788 | 43,691 | 10-State |  |  |  |
|  |  | 28 | 31,476 | 41,964 | 52,452 | 45,493 | 45,840 | ND | -2.8\% | 4.7\% | -11.5\% |
| CL2021 | Transportation Engineer I | 319 | 33,189 | 41,462 | 49,775 | 39,073 | 37,303 | 10-State |  |  |  |
|  |  | 20 | 25,572 | 34,092 | 42,612 | 36,152 | 36,600 | ND | -8.1\% | -1.9\% | -14.6\% |
| CL2022 | Transportation Engineer II | 950 | 42,188 | 52,607 | 63,218 | 53,881 | 48,420 | 10-State |  |  |  |
|  |  | 27 | 31,476 | 41,964 | 52,452 | 40,844 | 40,368 | ND | -31.9\% | -19.9\% | -28.4\% |
| CL2023 | Transportation Engineer III | 633 | 49,528 | 62,151 | 74,942 | 65,656 | 57,911 | 10-State |  |  |  |
|  |  | 56 | 34,884 | 46,512 | 58,140 | 48,691 | 47,934 | ND | -34.8\% | -20.8\% | -41.2\% |
| CL2025 | Admin Trans Engineer II | 247 | 58,871 | 75,269 | 91,667 | 84,501 | 84,247 | 10-State |  |  |  |
|  |  | 15 | 47,364 | 63,156 | 78,948 | 68,962 | 68,760 | ND | -22.5\% | -22.5\% | -33.8\% |
| CL2030 | Chief Trans Engineer | 175 | 67,021 | 83,614 | 105,314 | 96,262 | 100,124 | 10-State |  |  |  |
|  |  | 1 | 64,128 | 85,500 | 106,872 | 84,660 | 84,660 | ND | -13.7\% | -18.3\% | -12.6\% |
| CL2043 | Environmental Engineer III | 530 | 47,598 | 60,224 | 72,680 | 62,853 | 58,676 | 10-State |  |  |  |
|  |  | 14 | 34,884 | 46,512 | 58,140 | 44,055 | 45,276 | ND | -42.7\% | -29.6\% | -35.1\% |
| CL2057 | Hydrologist II | 374 | 37,270 | 47,682 | 57,774 | 48,228 | 45,457 | 10-State |  |  |  |
|  |  | 1 | 31,476 | 41,964 | 52,452 | 37,452 | 37,452 | ND | -28.8\% | -21.4\% | -14.9\% |
| CL2058 | Hydrologist III | 203 | 42,735 | 53,891 | 64,588 | 55,548 | 53,168 | 10-State |  |  |  |
|  |  | 5 | 34,884 | 46,512 | 58,140 | 44,218 | 42,960 | ND | -25.6\% | -23.8\% | -19.4\% |

## CENTRAL STATES COMPENSATION ASSOCIATION

 2004| Cls Code | Match Title | \# Ee's | Salary Range |  |  | Average | Median | State | Difference |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Min | Mid | Max |  |  |  | Avg | Median | Mdpt-Avg |
| CL2059 | Hydrologist Manager I | 411 | 48,668 | 62,357 | 76,046 | 66,810 | 61,647 | 10-State |  |  |  |
|  |  | 4 | 37,920 | 50,556 | 63,192 | 56,394 | 56,448 | ND | -18.5\% | -9.2\% | -32.2\% |
| CL2065 | Facility Construction Engineer | 471 | 48,413 | 60,923 | 73,229 | 63,805 | 58,418 | 10-State |  |  |  |
|  |  | 1 | 37,920 | 50,556 | 63,192 | 52,848 | 52,848 | ND | -20.7\% | -10.5\% | -26.2\% |
| CL2082 | Geologist II | 201 | 33,544 | 43,093 | 52,275 | 42,549 | 39,800 | 10-State |  |  |  |
|  |  | 1 | 34,884 | 46,512 | 58,140 | 38,496 | 38,496 | ND | -10.5\% | -3.4\% | 8.5\% |
| CL2083 | Geologist III | 154 | 39,249 | 49,779 | 60,309 | 53,901 | 51,876 | 10-State |  |  |  |
|  |  | 4 | 37,920 | 50,556 | 63,182 | 51,297 | 51,558 | ND | -5.1\% | -0.6\% | -6.6\% |
| CL2092 | Petroleum Engineer II | 179 | 31,094 | 39,820 | 48,546 | 40,445 | 41,453 | 10-State |  |  |  |
|  |  | 7 | 31,476 | 41,964 | 52,452 | 38,389 | 37,380 | ND | -5.4\% | -10.9\% | 3.6\% |
| CL2102 | Planner II | 936 | 32,100 | 40,668 | 49,019 | 41,391 | 40,810 | 10-State |  |  |  |
|  |  | 3 | 25,572 | 34,092 | 42,612 | 36,476 | 38,460 | ND | -13.5\% | -6.1\% | -21.4\% |
| CL3018 | Physician Assistant | 170 | 50,501 | 64,598 | 78,695 | 65,374 | 65,750 | 10-State |  |  |  |
|  |  | 1 | 42,792 | 57,060 | 71,328 | 65,856 | 65,856 | ND | 0.7\% | 0.2\% | -14.6\% |
| CL3020 | Nurse Practitioner | 207 | 49,432 | 62,493 | 75,555 | 63,458 | 64,596 | 10-State |  |  |  |
|  |  | 5 | 42,792 | 57,060 | 71,328 | 57,526 | 56,736 | ND | -10.3\% | -13.9\% | -11.2\% |
| CL3030 | Director of Nursing-NDSH | 87 | 50,358 | 63,277 | 76,196 | 67,690 | 62,422 | 10-State |  |  |  |
|  |  | 1 | 47,364 | 63,156 | 78,948 | 74,616 | 74,616 | ND | 9.3\% | 16.3\% | -7.2\% |
| CL3052 | Licensed Prac Nurse I | 1945 | 24,503 | 30,915 | 37,262 | 31,118 | 30,032 | 10-State |  |  |  |
|  |  | 61 | 21,300 | 28,404 | 35,508 | 29,184 | 29,112 | ND | -6.6\% | -3.2\% | -9.6\% |
| CL3062 | Registered Nurse II | 1768 | 32,531 | 41,889 | 50,988 | 42,195 | 40,973 | 10-State |  |  |  |
|  |  | 90 | 28,368 | 37,824 | 47,280 | 39,013 | 39,114 | ND | -8.2\% | -4.8\% | -11.6\% |
| CL3063 | Registered Nurse III | 888 | 37,813 | 47,739 | 57,491 | 50,464 | 47,596 | 10-State |  |  |  |
|  |  | 33 | 31,476 | 41,964 | 52,452 | 43,233 | 44,720 | ND | -16.7\% | -6.4\% | -20.3\% |
| CL3075 | Pub Hith Nurse Cons I | 267 | 39,170 | 49,320 | 59,471 | 51,493 | 55,343 | 10-State |  |  |  |
|  |  | 4 | 25,572 | 34,092 | 42,612 | 32,220 | 32,592 | ND | -59.8\% | -69.8\% | -51.0\% |
| CL3103 | Aud/Speech Lang Path II | 88 | 35,116 | 44,622 | 53,851 | 46,002 | 46,244 | 10-State |  |  |  |
|  |  | 3 | 28,368 | 37,824 | 47,280 | 36,264 | 38,196 | ND | -26.9\% | -21.1\% | -21.6\% |
| CL3123 | Physical Therapist | 27 | 39,344 | 50,541 | 61,738 | 58,967 | 53,703 | 10-State |  |  |  |
|  |  | 2 | 37,920 | 50,556 | 63,192 | 54,581 | 54,581 | ND | -8.0\% | 1.6\% | -16.6\% |
| CL3133 | Occupational Therapist | 61 | 36,821 | 46,859 | 56,624 | 49,700 | 50,408 | 10-State |  |  |  |
|  |  | 8 | 34,884 | 46,512 | 58,140 | 40,796 | 40,776 | ND | -21.8\% | -23.6\% | -6.9\% |
| CL3172 | Therapeutic Rec Spec II | 267 | 27,925 | 35,032 | 42,012 | 36,056 | 34,195 | 10-State |  |  |  |
|  |  | 5 | 25,572 | 34,092 | 42,612 | 32,446 | 32,604 | ND | -11.1\% | -4.9\% | -5.8\% |
| CL3201 | Medical Lab Tech I | 98 | 22,880 | 28,465 | 34,029 | 27,532 | 26,128 | 10-State |  |  |  |
|  |  | 1 | 21,300 | 28,404 | 35,508 | 27,948 | 27,948 | ND | 1.5\% | 6.5\% | 3.1\% |
| CL3225 | Medical Technologist II | 81 | 28,868 | 36,420 | 43,754 | 38,068 | 35,963 | 10-State |  |  |  |
|  |  | 1 | 25,572 | 34,092 | 42,612 | 34,872 | 34,872 | ND | -9.2\% | -3.1\% | -11.7\% |
| CL3232 | Chemist II | 132 | 34,360 | 43,752 | 52,821 | 43,745 | 42,166 | 10-State |  |  |  |
|  |  | 5 | 28,368 | 37,824 | 47,280 | 35,928 | 36,108 | ND | -21.8\% | -16.8\% | -15.7\% |
| CL3236 | Forensic Scientist II | 262 | 37,337 | 47,120 | 57,110 | 46,912 | 46,746 | 10-State |  |  |  |
|  |  | 6 | 28,368 | 37,824 | 47,280 | 29,561 | 29,364 | ND | -58.7\% | -59.2\% | -24.0\% |
| CL3242 | Microbiologist II | 172 | 33,306 | 42,377 | 51,152 | 41,611 | 38,891 | 10-State |  |  |  |
|  |  | 5 | 28,368 | 37,824 | 47,280 | 35,112 | 35,220 | ND | -18.5\% | -10.4\% | -10.0\% |
| CL3261 | Pharmacist I | 54 | 46,861 | 60,158 | 73,066 | 67,369 | 66,904 | 10-State |  |  |  |
|  |  | 3 | 42,792 | 57,060 | 71,328 | 66,080 | 67,956 | ND | -2.0\% | 1.5\% | -18.1\% |
| CL3326 | Dental Hygienist | 15 | 29,274 | 36,279 | 43,011 | 44,976 | 47,780 | 10-State |  |  |  |
|  |  | 1 | 31,476 | 41,964 | 52,452 | 49,080 | 49,080 | ND | 8.4\% | 2.6\% | -7.2\% |
| CL3402 | Env Hlth Practitioner II | 323 | 32,335 | 41,328 | 49,952 | 41,924 | 38,506 | 10-State |  |  |  |
|  |  | 4 | 25,572 | 34,092 | 42,612 | 30,843 | 30,540 | ND | -35.9\% | -26.1\% | -23.0\% |
| CL3412 | Epidemiologist II | 152 | 36,829 | 46,709 | 56,395 | 46,340 | 40,766 | 10-State |  |  |  |
|  |  | 15 | 25,572 | 34,092 | 42,612 | 31,076 | 29,748 | ND | -49.1\% | -37.0\% | -35.9\% |
| CL3429 | Health Education Spec II | 321 | 32,482 | 40,969 | 49,260 | 39,490 | 38,205 | 10-State |  |  |  |
|  |  | 2 | 25,572 | 34,092 | 42,612 | 33,696 | 33,696 | ND | -17.2\% | -13.4\% | -15.8\% |
| CL3512 | Hlth Care Fac Surveyer II | 331 | 34,199 | 43,353 | 52,289 | 43,319 | 41,266 | 10-State |  |  |  |
|  |  | 15 | 28,368 | 37,824 | 47,280 | 33,789 | 32,856 | ND | -28.2\% | -25.6\% | -14.5\% |
| CL3544 | Dietitian II | 88 | 32,616 | 40,315 | 47,727 | 42,195 | 40,292 | 10-State |  |  |  |
|  |  | 3 | 25,572 | 34,092 | 42,612 | 37,454 | 36,670 | ND | -12.7\% | -9.9\% | -23.8\% |
| CL3701 | Veterinarian I | 47 | 51,498 | 61,960 | 72,943 | 62,946 | 63,150 | 10-State |  |  |  |
|  |  | 1 | 42,792 | 57,060 | 71,328 | 46,800 | 46,800 | ND | -34.5\% | -34.9\% | -10.3\% |
| CL4003 | Eligibility Worker II | 302 | 29,270 | 35,429 | 41,588 | 35,943 | 36,764 | 10-State |  |  |  |
|  |  | 1 | 23,472 | 31,296 | 39,120 | 29,844 | 29,844 | ND | -20.4\% | -23.2\% | -14.8\% |
| CL4033 | Human Service Prog Admin III | 469 | 42,110 | 54,323 | 67,109 | 56,834 | 56,056 | 10-State |  |  |  |
|  |  | 52 | 28,368 | 37,824 | 47,280 | 36,671 | 36,708 | ND | -55.0\% | -52.7\% | -50.3\% |

CENTRAL STATES COMPENSATION ASSOCIATION 2004

| Cls Code | Match Title | \# Ee's | Salary Range |  |  | Average | Median | State | Difference |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Min | Mid | Max |  |  |  | Avg | Median | Mdpt-Avg |
| CL4034 | Human Service Prog Admin IV | 249 | 39,737 | 50,371 | 60,738 | 52,360 | 46,706 | 10-State |  |  |  |
|  |  | 62 | 31,476 | 41,964 | 52,452 | 41,443 | 41,022 | ND | -26.3\% | -13.9\% | -24.8\% |
| CL4037 | Treatment Unit Director | 93 | 57,252 | 72,289 | 87,430 | 76,596 | 73,668 | 10-State |  |  |  |
|  |  | 2 | 42,792 | 57,060 | 71,328 | 70,356 | 70,356 | ND | -8.9\% | -4.7\% | -34.2\% |
| CL4101 | Mental Health Care Spec I | 5208 | 19,115 | 23,896 | 28,691 | 23,729 | 22,307 | 10-State |  |  |  |
|  |  | 28 | 14,556 | 19,404 | 24,252 | 16,758 | 16,349 | ND | -41.6\% | -36.4\% | -22.3\% |
| CL4102 | Mental Health Care Spec II | 4825 | 23,264 | 29,046 | 34,717 | 28,500 | 25,833 | 10-State |  |  |  |
|  |  | 126 | 17,604 | 23,472 | 29,340 | 20,652 | 20,412 | ND | -38.0\% | -26.6\% | -21.4\% |
| CL4111 | Direct Training Tech II | 1576 | 21,993 | 27,643 | 33,268 | 26,925 | 24,854 | 10-State |  |  |  |
|  |  | 29 | 19,368 | 25,824 | 32,280 | 22,631 | 22,464 | ND | -19.0\% | -10.6\% | -4.3\% |
| CL4116 | Unit Program Coordinator | 310 | 33,510 | 42,158 | 50,531 | 43,031 | 39,099 | 10-State |  |  |  |
|  |  | 11 | 28,368 | 37,824 | 47,280 | 35,619 | 36,924 | ND | -20.8\% | -5.9\% | -13.8\% |
| CL4120 | Juv Inst Res Specialist I | 1220 | 25,779 | 32,717 | 39,450 | 32,734 | 31,014 | 10-State |  |  |  |
|  |  | 26 | 23,472 | 31,296 | 39,120 | 25,642 | 24,402 | ND | -27.7\% | -27.1\% | -4.6\% |
| CL4133 | Addiction Counselor II | 197 | 29,667 | 36,379 | 42,872 | 35,024 | 33,862 | 10-State |  |  |  |
|  |  | 63 | 28,368 | 37,824 | 47,280 | 34,789 | 34,200 | ND | -0.7\% | 1.0\% | 7.4\% |
| CL4142 | Human Relations Counselor | 600 | 32,653 | 40,185 | 47,388 | 39,518 | 38,269 | 10-State |  |  |  |
|  |  | 20 | 28,368 | 37,824 | 47,280 | 34,307 | 34,170 | ND | -15.2\% | -12.0\% | -4.5\% |
| CL4164 | Licensed Psychologist I | 206 | 43,272 | 54,621 | 65,711 | 56,844 | 57,087 | 10-State |  |  |  |
|  |  | 12 | 42,792 | 57,060 | 71,328 | 57,673 | 58,650 | ND | 1.4\% | 2.7\% | 0.4\% |
| CL4171 | Chaplain | 74 | 31,026 | 38,865 | 46,703 | 37,183 | 35,532 | 10-State |  |  |  |
|  |  | 1 | 28,368 | 37,824 | 47,280 | 44,054 | 44,054 | ND | 15.6\% | 19.3\% | 1.7\% |
| CL4213 | Social Worker III | 3927 | 29,096 | 36,557 | 43,817 | 35,169 | 33,429 | 10-State |  |  |  |
|  |  | 45 | 28,368 | 37,824 | 47,280 | 35,164 | 35,148 | ND | 0.0\% | 4.9\% | 7.0\% |
| CL4215 | Supervisor/Clinician | 620 | 34,537 | 43,776 | 52,797 | 43,194 | 42,167 | 10-State |  |  |  |
|  |  | 6 | 31,476 | 41,964 | 52,452 | 45,030 | 44,748 | ND | 4.1\% | 5.8\% | -2.9\% |
| CL4222 | Voc Rehab Couns II | 526 | 30,665 | 38,688 | 46,711 | 38,190 | 36,967 | 10-State |  |  |  |
|  |  | 23 | 25,572 | 34,092 | 42,612 | 31,013 | 31,140 | ND | -23.1\% | -18.7\% | -12.0\% |
| CL4226 | Vision Rehab Spec II | 232 | 31,293 | 39,026 | 46,436 | 38,396 | 35,499 | 10-State |  |  |  |
|  |  | 5 | 28,368 | 37,824 | 47,280 | 33,029 | 32,760 | ND | -16.2\% | -8.4\% | -1.5\% |
| CL4252 | Dis Claims Analyst II | 1006 | 27,310 | 34,844 | 42,379 | 35,289 | 35,756 | 10-State |  |  |  |
|  |  | 4 | 25,572 | 34,092 | 42,612 | 27,804 | 27,180 | ND | -26.9\% | -31.6\% | -3.5\% |
| CL4323 | Job Service Prog Admin II | 135 | 37,065 | 47,430 | 57,488 | 49,416 | 41,974 | 10-State |  |  |  |
|  |  | 8 | 31,476 | 41,964 | 52,452 | 39,447 | 37,886 | ND | -25.3\% | -10.8\% | -17.8\% |
| CL4360 | Appeals Referee | 146 | 43,686 | 55,318 | 66,607 | 56,105 | 50,542 | 10-State |  |  |  |
|  |  | 2 | 31,476 | 41,964 | 52,452 | 41,274 | 41,274 | ND | -35.9\% | -22.5\% | -33.7\% |
| CL4402 | Human Service Aide II | 406 | 18,410 | 23,393 | 28,376 | 21,124 | 22,116 | 10-State |  |  |  |
|  |  | 15 | 17,604 | 23,472 | 29,340 | 21,910 | 20,604 | ND | 3.6\% | -7.3\% | 10.0\% |
| CL5022 | Communications Spec II | 434 | 24,628 | 30,728 | 36,670 | 29,971 | 28,851 | 10-State |  |  |  |
|  |  | 15 | 21,300 | 28,404 | 35,508 | 28,457 | 27,648 | ND | -5.3\% | -4.4\% | -5.5\% |
| CL5035 | Deputy Boiler Inspector | 23 | 33,057 | 41,180 | 48,842 | 44,182 | 43,389 | 10-State |  |  |  |
|  |  | 1 | 28,368 | 37,824 | 47,280 | 41,632 | 41,632 | ND | -6.1\% | -4.2\% | -16.8\% |
| CL5038 | Compliance Investigator | 750 | 31,004 | 39,397 | 47,791 | 40,518 | 38,950 | 10-State |  |  |  |
|  |  | 6 | 28,368 | 37,824 | 47,280 | 35,098 | 35,196 | ND | -15.4\% | -10.7\% | -7.1\% |
| CL5050 | Safety Officer | 347 | 36,004 | 46,962 | 57,920 | 51,686 | 53,661 | 10-State |  |  |  |
|  |  | 2 | 28,368 | 37,824 | 47,280 | 37,002 | 37,002 | ND | -39.7\% | -45.0\% | -36.6\% |
| CL5102 | Parole \& Prob Officer II | 870 | 28,236 | 36,646 | 44,852 | 36,266 | 35,630 | 10-State |  |  |  |
|  |  | 42 | 31,476 | 41,964 | 52,452 | 35,470 | 35,220 | ND | -2.2\% | -1.2\% | 13.6\% |
| CL5103 | Parole \& Prob Officer III | 323 | 38,866 | 48,993 | 58,753 | 49,480 | 41,454 | 10-State |  |  |  |
|  |  | 6 | 34,884 | 46,512 | 58,140 | 38,998 | 38,820 | ND | -26.9\% | -6.8\% | -6.4\% |
| CL5108 | Correctional Caseworker | 980 | 30,196 | 38,172 | 45,930 | 38,569 | 36,192 | 10-State |  |  |  |
|  |  | 36 | 23,472 | 31,296 | 39,120 | 27,204 | 26,688 | ND | -41.8\% | -35.6\% | -23.2\% |
| CL5112 | Correctional Officer II | 11947 | 24,998 | 30,940 | 36,771 | 30,283 | 27,883 | 10-State |  |  |  |
|  |  | 173 | 23,472 | 31,296 | 39,120 | 25,947 | 25,152 | ND | -16.7\% | -10.9\% | 3.2\% |
| CL5113 | Correctional Officer III | 2126 | 31,466 | 39,279 | 46,891 | 41,710 | 38,841 | 10-State |  |  |  |
|  |  | 7 | 25,572 | 34,092 | 42,612 | 32,374 | 33,324 | ND | -28.8\% | -16.6\% | -22.3\% |
| CL5114 | Correctional Officer IV | 204 | 36,722 | 47,060 | 57,004 | 48,725 | 44,843 | 10-State |  |  |  |
|  |  | 9 | 31,476 | 41,964 | 52,452 | 37,012 | 36,600 | ND | -31.6\% | -22.5\% | -16.1\% |
| CL5120 | Dir, Prisons Div/Warden | 269 | 54,078 | 71,664 | 89,653 | 75,791 | 75,604 | 10-State |  |  |  |
|  |  | 1 | 52,416 | 69,888 | 87,360 | 67,572 | 67,572 | ND | -12.2\% | -11.9\% | -8.4\% |
| CL5212 | Criminal Investigator II | 410 | 41,073 | 50,723 | 60,372 | 49,963 | 47,241 | 10-State |  |  |  |
|  |  | 8 | 31,476 | 41,964 | 52,452 | 35,102 | 35,124 | ND | -42.3\% | -34.5\% | -19.1\% |
| CL5242 | Drivers License Exmnr II | 526 | 23,568 | 29,451 | 35,220 | 29,163 | 27,276 | 10-State |  |  |  |
|  |  | 26 | 21,300 | 28,404 | 35,508 | 26,090 | 25,590 | ND | -11.8\% | -6.6\% | -2.7\% |

CENTRAL STATES COMPENSATION ASSOCIATION 2004

| Cls Code | Match Title | \# Ee's | Salary Range |  |  | Average | Median | State | Difference |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Min | Mid | Max |  |  |  | Avg | Median | Mdpt-Avg |
| CL5250 | Weights \& Measures Insptr | 298 | 28,334 | 35,364 | 42,223 | 36,498 | 37,045 | 10-State |  |  |  |
|  |  | 5 | 19,368 | 25,824 | 32,280 | 26,616 | 25,740 | ND | -37.1\% | -43.9\% | -41.3\% |
| CL5254 | Chief Inspector - PSC | 743 | 31,776 | 40,632 | 49,233 | 42,134 | 38,649 | 10-State |  |  |  |
|  |  | 1 | 28,368 | 37,824 | 47,280 | 36,876 | 36,876 | ND | -14.3\% | -4.8\% | -11.4\% |
| CL5272 | Environ Scientist II | 544 | 30,290 | 38,534 | 46,596 | 37,630 | 39,495 | 10-State |  |  |  |
|  |  | 42 | 28,368 | 37,824 | 47,280 | 32,875 | 32,424 | ND | -14.5\% | -21.8\% | 0.5\% |
| CL5275 | Environ Sciences Admin II | 251 | 48,433 | 61,589 | 75,192 | 64,900 | 63,005 | 10-State |  |  |  |
|  |  | 4 | 42,792 | 57,060 | 71,328 | 58,866 | 58,812 | ND | -10.2\% | -7.1\% | -13.7\% |
| CL5331 | Public Utility Analyst II | 50 | 38,477 | 49,615 | 60,333 | 50,173 | 44,741 | 10-State |  |  |  |
|  |  | 1 | 31,476 | 41,964 | 52,452 | 43,404 | 43,404 | ND | -15.6\% | -3.1\% | -19.6\% |
| CL5531 | Security Officer I | 221 | 20,002 | 24,765 | 29,503 | 25,677 | 25,681 | 10-State |  |  |  |
|  |  | 12 | 19,368 | 25,824 | 32,280 | 22,368 | 21,792 | ND | -14.8\% | -17.8\% | 0.6\% |
| CL5702 | Comrcl Mtr Carrier Ins I | 683 | 27,471 | 34,255 | 41,193 | 34,136 | 32,541 | 10-State |  |  |  |
|  |  | 14 | 21,300 | 28,404 | 35,508 | 29,855 | 30,492 | ND | -14.3\% | -6.7\% | -20.2\% |
| CL5706 | Hwy Patrol Officer II | 3014 | 34,528 | 43,232 | 51,939 | 42,639 | 39,601 | 10-State |  |  |  |
|  |  | 83 | 31,476 | 41,964 | 52,452 | 38,798 | 39,420 | ND | -9.9\% | -0.5\% | -1.6\% |
| CL5707 | Hwy Patrol Sergeant | 744 | 45,294 | 55,150 | 65,464 | 56,240 | 52,046 | 10-State |  |  |  |
|  |  | 14 | 34,884 | 46,512 | 58,140 | 45,521 | 46,512 | ND | -23.5\% | -11.9\% | -20.9\% |
| CL5710 | Hwy Patrol Staff Officer | 37 | 60,543 | 72,388 | 84,553 | 77,693 | 76,664 | 10-State |  |  |  |
|  |  | 13 | 37,920 | 50,556 | 63,192 | 53,451 | 54,492 | ND | -45.4\% | -40.7\% | -53.7\% |
| CL6002 | Wildlife Tech II | 244 | 32,904 | 40,847 | 48,790 | 38,999 | 37,793 | 10-State |  |  |  |
|  |  | 2 | 25,572 | 34,092 | 42,612 | 33,150 | 33,150 | ND | -17.6\% | -14.0\% | -14.4\% |
| CL6012 | Game Warden II | 827 | 34,701 | 44,625 | 53,746 | 43,226 | 42,053 | 10-State |  |  |  |
|  |  | 25 | 31,476 | 41,964 | 52,452 | 42,471 | 43,548 | ND | -1.8\% | 3.4\% | -3.0\% |
| CL6040 | Park Ranger | 256 | 30,764 | 38,130 | 45,127 | 35,902 | 35,184 |  |  |  |  |
|  |  | 8 | 25,572 | 34,092 | 42,612 | 27,863 | 27,345 | ND | -28.9\% | -28.7\% | -5.3\% |
| CL6046 | Park Manager II | 192 | 34,030 | 43,141 | 52,252 | 43,073 | 38,221 |  |  |  |  |
|  |  | 6 | 34,884 | 46,512 | 58,140 | 39,191 | 40,020 | ND | -9.9\% | 4.5\% | 7.4\% |
| CL6072 | Biologist II | 492 | 35,060 | 45,040 | 54,218 | 42,262 | 40,758 | 10-State |  |  |  |
|  |  | 24 | 31,476 | 41,964 | 52,452 | 44,212 | 44,982 | ND | 4.4\% | 9.4\% | -0.7\% |
| CL6306 | Agri Marketing Specialist II | 61 | 39,673 | 48,020 | 56,366 | 47,552 | 44,533 | 10-State |  |  |  |
|  |  | 2 | 31,476 | 41,964 | 52,452 | 39,929 | 39,929 | ND | -19.1\% | -11.5\% | -13.3\% |
| CL6403 | Seed Analyst III | 185 | 26,469 | 33,787 | 40,833 | 36,871 | 36,723 | 10-State |  |  |  |
|  |  | 2 | 21,300 | 28,404 | 35,508 | 29,850 | 29,850 | ND | -23.5\% | -23.0\% | -29.8\% |
| CL7010 | Custodian | 2192 | 17,357 | 21,259 | 25,176 | 21,203 | 20,530 | 10-State |  |  |  |
|  |  | 50 | 13,236 | 17,640 | 22,056 | 16,819 | 16,535 | ND | -26.1\% | -24.2\% | -20.2\% |
| CL7163 | Food Service Director II | 63 | 34,232 | 43,462 | 52,473 | 46,755 | 45,193 | 10-State |  |  |  |
|  |  | 4 | 31,476 | 41,964 | 52,452 | 41,112 | 38,616 | ND | -13.7\% | -17.0\% | -11.4\% |
| CL8055 | Highway Mtc Foreman | 812 | 32,002 | 40,197 | 48,428 | 41,422 | 38,529 | 10-State |  |  |  |
|  |  | 2 | 23,472 | 31,296 | 39,120 | 37,224 | 37,224 | ND | -11.3\% | -3.5\% | -32.4\% |
| CL8122 | Pilot II | 29 | 35,394 | 45,403 | 55,412 | 50,094 | 50,104 | 10-State |  |  |  |
|  |  | 3 | 31,476 | 41,964 | 52,452 | 47,664 | 46,884 | ND | -5.1\% | -6.9\% | -19.4\% |
| CL8133 | Physical Plant Dir III | 302 | 41,677 | 53,315 | 65,399 | 56,537 | 55,141 | 10-State |  |  |  |
|  |  | 3 | 37,920 | 50,556 | 63,192 | 49,100 | 48,456 | ND | -15.1\% | -13.8\% | -11.8\% |
| CL8210 | Gen Trades Maint Wkr II | 819 | 24,238 | 29,383 | 34,527 | 30,571 | 30,858 | 10-State |  |  |  |
|  |  | 6 | 21,300 | 28,404 | 35,508 | 25,796 | 25,182 | ND | -18.5\% | -22.5\% | -7.6\% |
| CL8222 | Carpenter II | 524 | 25,600 | 31,672 | 37,573 | 32,598 | 31,235 | 10-State |  |  |  |
|  |  | 9 | 21,300 | 28,404 | 35,508 | 26,029 | 26,040 | ND | -25.2\% | -20.0\% | -14.8\% |
| CL8232 | Plumber II | 227 | 27,144 | 33,586 | 39,858 | 34,424 | 33,714 | 10-State |  |  |  |
|  |  | 4 | 25,572 | 34,092 | 42,612 | 33,381 | 33,372 | ND | -3.1\% | -1.0\% | -1.0\% |
| CL8242 | Electrician II | 242 | 28,026 | 34,605 | 41,012 | 35,810 | 33,429 | 10-State |  |  |  |
|  |  | 7 | 25,572 | 34,092 | 42,612 | 32,990 | 33,600 | ND | -8.5\% | 0.5\% | -5.0\% |
| CL8262 | Systems Mechanic II | 201 | 28,175 | 34,721 | 41,041 | 36,176 | 34,671 | 10-State |  |  |  |
|  |  | 6 | 25,572 | 34,092 | 42,612 | 33,176 | 33,600 | ND | -9.0\% | -3.2\% | -6.1\% |
| CL8412 | Equipment Operator II | 5292 | 24,611 | 30,010 | 35,486 | 31,230 | 32,325 | 10-State |  |  |  |
|  |  | 250 | 19,368 | 25,824 | 32,280 | 25,324 | 25,608 | ND | -23.3\% | -26.2\% | -20.9\% |
| CL8625 | Graphic Artist II | 103 | 28,709 | 35,419 | 41,807 | 35,387 | 36,294 | 10-State |  |  |  |
|  |  | 2 | 21,300 | 28,404 | 35,508 | 28,986 | 28,986 | ND | -22.1\% | -25.2\% | -24.6\% |

## JOB SERVICE NORTH DAKOTA <br> 2004

| Cls <br> Code | Match Title | \# Ee's | Salary Range |  |  | Average | State | Difference |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Min | Mid | Max |  |  | Avg | Mdpt-Avg |
| CL0032 | Office Assistant II | 5770 |  |  |  | 20,410 | JSND |  |  |
|  |  | 83 | 14,556 | 19,404 | 21,828 | 19,008 | ND | -7.4\% | -5.2\% |
| CL0033 | Office Assistant III | 5770 |  |  |  | 23,302 | JSND |  |  |
|  |  | 167 | 16,008 | 21,348 | 26,688 | 20,408 | ND | -14.2\% | -9.2\% |
| CL0042 | Administrative Assistant II | 3130 |  |  |  | 28,343 | JSND |  |  |
|  |  | 141 | 19,368 | 25,824 | 32,280 | 25,340 | ND | -11.9\% | -9.8\% |
| CL0043 | Administrative Assistant III | 3130 |  |  |  | 32,220 | JSND |  |  |
|  |  | 74 | 21,300 | 28,404 | 35,508 | 30,048 | ND | -7.2\% | -13.4\% |
| CL0142 | Programmer/Analyst II | 460 |  |  |  | 57,218 | JSND |  |  |
|  |  | 30 | 31,476 | 41,964 | 52,452 | 39,975 | ND | -43.1\% | -36.4\% |
| CL0143 | Programmer/Analyst III | 460 |  |  |  | 67,085 | JSND |  |  |
|  |  | 55 | 34,884 | 46,512 | 58,140 | 46,874 | ND | -43.1\% | -44.2\% |
| CL0131 | Programmer | 900 |  |  |  | 45,822 | JSND |  |  |
|  |  | 8 | 23,472 | 31,296 | 39,120 | 30,528 | ND | -50.1\% | -46.4\% |
| CL0174 | Computer \& Network Specialist II | 250 |  |  |  | 43,862 | JSND |  |  |
|  |  | 20 | 28,368 | 37,824 | 47,280 | 34,798 | ND | -26.0\% | -16.0\% |
| CL0175 | Computer \& Network Specialist III | 250 |  |  |  | 50,686 | JSND |  |  |
|  |  | 13 | 34,884 | 46,512 | 58,140 | 44,010 | ND | -15.2\% | -9.0\% |
| CL0222 | Accounting/Budget Specialist II | 1890 |  |  |  | 48,115 | JSND |  |  |
|  |  | 17 | 25,572 | 34,092 | 42,612 | 32,549 | ND | -47.8\% | -41.1\% |
| CL0223 | Accounting/Budget Specialist III | 1890 |  |  |  | 58,175 | JSND |  |  |
|  |  | 28 | 31,476 | 41,964 | 52,452 | 40,530 | ND | -43.5\% | -38.6\% |
| CL0712 | Attorney II | 650 |  |  |  | 71,627 | JSND |  |  |
|  |  | 7 | 37,920 | 50,556 | 63,192 | 44,729 | ND | -60.1\% | -41.7\% |
| CL0713 | Attorney III | 650 |  |  |  | 90,688 | JSND |  |  |
|  |  | 5 | 47,364 | 63,156 | 78,948 | 63,240 | ND | -43.4\% | -43.6\% |
| CL2003 | Engineering Tech III | 400 |  |  |  | 33,132 | JSND |  |  |
|  |  | 41 | 21,300 | 28,404 | 35,508 | 30,517 | ND | -8.6\% | -16.6\% |
| CL2004 | Engineering Tech IV | 400 |  |  |  | 37,642 | JSND |  |  |
|  |  | 69 | 25,572 | 34,092 | 42,612 | 35,652 | ND | -5.6\% | -10.4\% |
| CL2022 | Transportation Engineer II | 610 |  |  |  | 52,368 | JSND |  |  |
|  |  | 27 | 31,476 | 41,964 | 52,452 | 40,844 | ND | -28.2\% | -24.8\% |
| CL2023 | Transportation Engineer III | 610 |  |  |  | 59,261 | JSND |  |  |
|  |  | 56 | 34,884 | 46,512 | 58,140 | 48,691 | ND | -21.7\% | -27.4\% |
| CL2042 | Environmental Engineer II | 90 |  |  |  | 56,158 | JSND |  |  |
|  |  | 15 | 31,476 | 41,964 | 52,452 | 37,672 | ND | -49.1\% | -33.8\% |
| CL2043 | Environmental Engineer III | 90 |  |  |  | 64,830 | JSND |  |  |
|  |  | 14 | 34,884 | 46,512 | 58,140 | 44,055 | ND | -47.2\% | -39.4\% |
| CL3051 | Licensed Prac Nurse I | 2670 |  |  |  | 27,873 | JSND |  |  |
|  |  | 8 | 19,368 | 25,824 | 32,280 | 26,751 | ND | -4.2\% | -7.9\% |
| CL3052 | Licensed Prac Nurse II | 2670 |  |  |  | 29,715 | JSND |  |  |
|  |  | 61 | 21,300 | 28,404 | 35,508 | 29,184 | ND | -1.8\% | -4.6\% |
| CL3062 | Registered Nurse II | 6180 |  |  |  | 43,961 | JSND |  |  |
|  |  | 90 | 28,368 | 37,824 | 47,280 | 39,013 | ND | -12.7\% | -16.2\% |
| CL3063 | Registered Nurse III | 6180 |  |  |  | 49,031 | JSND |  |  |
|  |  | 33 | 31,476 | 41,964 | 52,452 | 43,233 | ND | -13.4\% | -16.8\% |

JOB SERVICE NORTH DAKOTA
2004

| Cls Code | Match Title | \# Ee's | Salary Range |  |  | Average | State | Difference |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Min | Mid | Max |  |  | Avg | Mdpt-Avg |
| CL3232 | Chemist II | 130 |  |  |  | 43,408 | JSND |  |  |
|  |  | 5 | 28,368 | 37,824 | 47,280 | 35,928 | ND | -20.8\% | -14.8\% |
| CL3233 | Chemist III | 130 |  |  |  | 51,418 | JSND |  |  |
|  |  | 3 | 31,476 | 41,964 | 52,452 | 41,816 | ND | -23.0\% | -22.5\% |
| CL4133 | Addiction Counselor II | 210 |  |  |  | 35,740 | JSND |  |  |
|  |  | 66 | 28,368 | 37,824 | 47,280 | 34,355 | ND | -4.0\% | 5.5\% |
| CL4134 | Addiction Counselor III | 210 |  |  |  | 38,924 | JSND |  |  |
|  |  | 15 | 31,476 | 41,964 | 52,452 | 42,726 | ND | 8.9\% | 7.2\% |
| CL4212 | Social Worker II | 260 |  |  |  | 33,420 | JSND |  |  |
|  |  | 24 | 25,572 | 34,092 | 42,612 | 31,231 | ND | -7.0\% | 2.0\% |
| CL4213 | Social Worker III | 260 |  |  |  | 37,788 | JSND |  |  |
|  |  | 45 | 28,368 | 37,824 | 47,280 | 35,164 | ND | -7.5\% | 0.1\% |
| CL5112 | Correctional Officer II | 180 |  |  |  | 29,654 | JSND |  |  |
|  |  | 176 | 23,472 | 31,296 | 39,120 | 25,862 | ND | -14.7\% | 5.2\% |
| CL5113 | Correctional Officer III | 180 |  |  |  | 33,340 | JSND |  |  |
|  |  | 7 | 25,572 | 34,092 | 42,612 | 32,374 | ND | -3.0\% | 2.2\% |
| CL6072 | Biologist II | 100 |  |  |  | 49,707 | JSND |  |  |
|  |  | 26 | 31,476 | 41,964 | 52,452 | 44,212 | ND | -12.4\% | -18.5\% |
| CL6073 | Biologist III | 100 |  |  |  | 56,428 | JSND |  |  |
|  |  | 7 | 34,884 | 46,512 | 58,140 | 49,347 | ND | -14.3\% | -21.3\% |
| CL7010 | Custodian | 6470 |  |  |  | 18,673 | JSND |  |  |
|  |  | 50 | 13,236 | 17,640 | 22,056 | 16,819 | ND | -11.0\% | -5.9\% |
| CL7122 | Cook I | 1370 |  |  |  | 18,293 | JSND |  |  |
|  |  | 34 | 16,008 | 21,348 | 26,688 | 18,495 | ND | 1.1\% | 14.3\% |
| CL7123 | Cook II | 1370 |  |  |  | 20,379 | JSND |  |  |
|  |  | 13 | 17,604 | 23,472 | 29,340 | 21,960 | ND | 7.2\% | 13.2\% |
| CL7203 | Laundry Worker | 630 |  |  |  | 17,486 | JSND |  |  |
|  |  | 4 | 13,236 | 17,640 | 22,056 | 18,813 | ND | 7.1\% | 0.9\% |
| CL8412 | Equipment Operator II | 510 |  |  |  | 26,641 | JSND |  |  |
|  |  | 250 | 19,368 | 25,824 | 32,280 | 25,324 | ND | -5.2\% | -3.2\% |
| CL8413 | Equipment Operator III | 510 |  |  |  | 30,538 | JSND |  |  |
|  |  | 84 | 21,300 | 28,404 | 31,956 | 31,736 | ND | 3.8\% | -7.5\% |

## 1999 \& 2001 Market/Equity Distribution Plan



## Explanation of Market/Equity Model

| Employee List |  |  |
| :---: | :---: | :---: |
| 1 | 8 -tile | - Identifies which 8th of the range the employee's salary is in (5 indicates pay above midpoint) |
| 2 | Yrs Sve | - Employees total years of state service on 7/1/01 |
| Range Compression Matrix |  |  |
| 3 | 8 -tile | -1st, 2nd, 3rd, 4th octile (or eighth) of the salary range; 5 indicates any pay above midpoint. |
| 4 | Yrs Svc | -3 groupings of years; 0-7 years, 7-12 years, over 12 years. |

The spreadsheet bases the calculated salary increases on range position and years of service.
An employee paid in the 1 st eighth of the range with $0-7$ yrs of service was identified for a $2.1 \%$ increase.

5th eighth of the range and above were not eligible for market/equity increases.

